

JOURNEYS by... westwaytravel

is a Civil Aviation Authority licensed holiday operator and to appreciate why you should ask us to quote and book your holiday I believe you need to understand why Westway Travel has jumped from being a travel agent to include a tour operating department.

For 30 years Westway Travel have continued to be a successful Travel Agent. In the early days we were one of the South of England's top producing package holiday bookers and in current years have specialised in Australia and New Zealand, the Indian Ocean, Caribbean, Florida, California and Cruising.

However, if you stand still you get left behind and in recent years the internet has had a massive impact on our business. Client's were booking flights easily online and then moved to see hotel information in much more detail. The prices were competitive and understandably so many people chose to trust their reservations to the online companies.

Then the back lash came as people's expectations were not met. Not once did they speak to a person, not once were they given advice as to whether the holiday was suitable and finally the biggest catastrophe of all when big online companies such as Globespan and Freedom Flights ceased trading people were finding out they didn't have financial protection and couldn't get a refund of their hard earned money.

It was quite obvious that booking online was cheap but it had pitfalls. Therefore, Westway Travel recognised that what client's really wanted was to have help and advice from a person, but still wanted the value that the online operators provided. The big tour operators such as Thomson and Thomas Cook were of no help, because they were too busy selling to their own agencies that offered no choice and in turn were never really sure they had the best prices.

After a successful application to the CAA, Westway Travel became ATOL holder 9489 and was licensed to sell package holidays to their client's. ***Journeys by Westway Travel was born , but what does this mean to you?***

It means that our 30 years of travel experience can be used to help you choose the right holiday. It meant you could ask for flexibility, not book a package but book on the day you want to travel or at a flight time that is comfortable for your family. You can Book a hotel on bed and breakfast; enjoy the local flavour and not a half board buffet.

However the most important outcome has been that journeys by westway Travel offers the competitive prices you were getting online.

Our new status has seen Westway Travel get discounted inclusive tour rates with major airlines such as BA, Emirates and Virgin. We can add these discounted flight rates to cheaper hotel rates sourced from the hotel directly or the websites you book on such as Expedia. Add a transfer and you have a holiday that you really want

To combine ant two items requires you to have an ATOL licence, which we have and this protects any payment you make to us. we now can offer you reduced rate package holidays but with the help, advice, financial security and support you expect from a travel agent.



***Our website is a guide to what we do best. But what we do best is care.
Look at the meet the team pages and ask one of our team to advise and book
a competitively priced holiday for you, your friend and family.***

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